

THE WALL STREET JOURNAL.

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WHAT THEY KNOW

Websites Vary Prices, Deals Based on Users' Information

By JENNIFER VALENTINO-DEVRIES, JEREMY SINGER-VINE and ASHKAN SOLTANI December 24, 2012



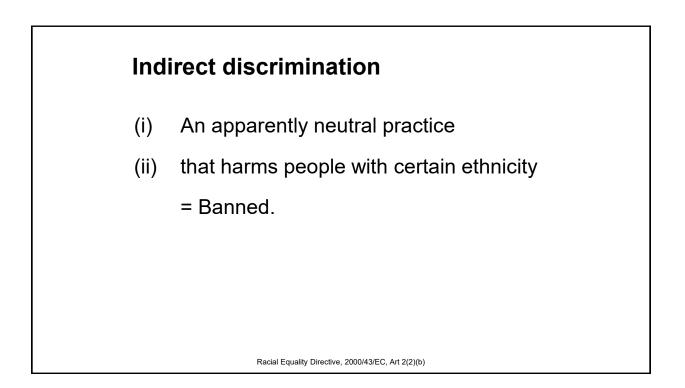
Non-discrimination law

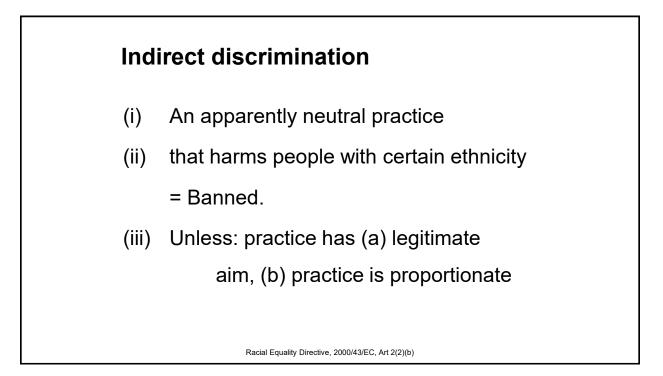
Non-discrimination law

Direct discrimination

Indirect discrimination



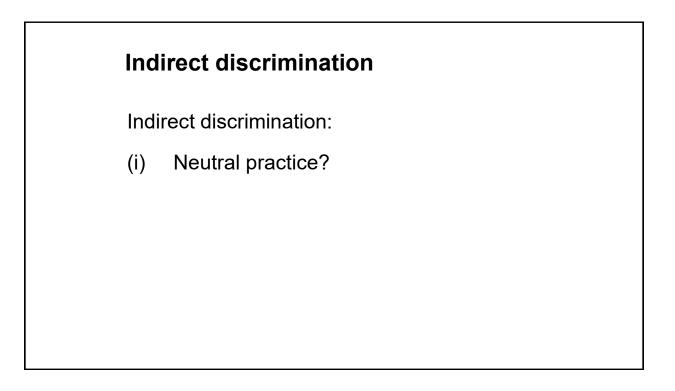




Not relevant whether discrimination happens

by accident or on purpose.





Indirect discrimination:

(i) Neutral practice?

Indirect discrimination

Indirect discrimination:

- (i) Neutral practice?
- \checkmark

 \checkmark

(ii) Harms certain ethnic group?

Indirect discrimination:

- (i) Neutral practice? ✓
- (ii) Harms certain ethnic group? ✓

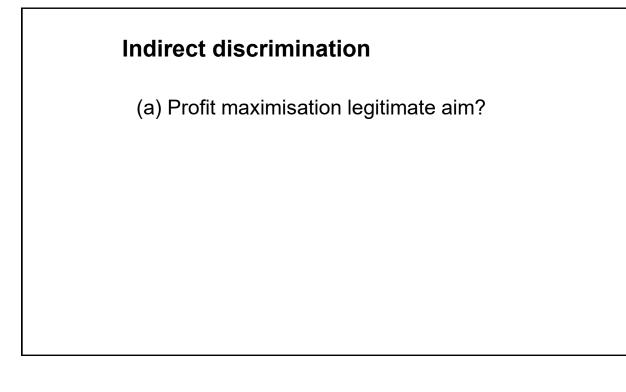
Indirect discrimination

- (i) An apparently neutral practice
- (ii) that harms people with certain ethnicity

= Banned.

Racial Equality Directive, 2000/43/EC, Art 2(2)(b)





(a) Profit maximisation legitimate aim?

Judge would probably say: 'yes'.

Indirect discrimination

(b) Price differentiation proportionate?

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Depends...

Indirect discrimination

(b) Price differentiation proportionate?

Depends...

- Product type (e.g. supermarket / caviar)
- □ Price difference (300 Euro / 3 cents)

□ ...

Is price differentiation a prohibited form of indirect discrimination?

It depends.

Data protection law could help

The General Data Protection Regulation (GDPR), requirements include:

- Transparency about personal data use

- Data protection impact assessment (DPIA) for high-risk personal data practices

Conclusion 1

In the short term: strictly enforce

- Non-discrimination law

- Data protection law

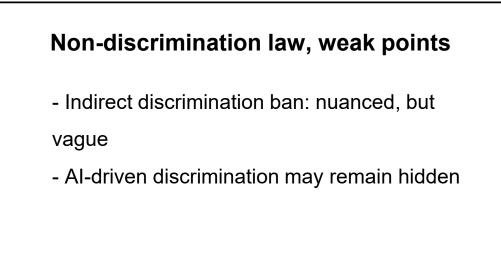
Conclusion 2

Longer term: new rules may be needed.

Non-discrimination law, weak points

- Indirect discrimination ban: nuanced, but

vague



Some problems: largely outside scope

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(i) Reinforcing financial inequality

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Some problems: largely outside scope

- (i) Reinforcing financial inequality
- (ii) Seemingly irrelevant criteria

